

# NextGen Office Credentialing and Fee Schedule Review Services

Let our experts manage credentialing providers for your practice and negotiate fee schedules in payer contracts

## Increase speed and accuracy

We specialize in managing credentialing and assisting with fee schedules for a variety of clinical specialties. Our team of experts will help you update fee schedules in payer contracts to maximize reimbursement and monitor and maintain all licenses and time-sensitive credentials as your practice evolves.

## Fee schedule review

A provider contract details the business relationship between a healthcare provider and the payer. Specifically, the contract will define and explain the services a provider can render and what they will be paid for those services. A diverse payer mix will ensure that you are competitive and solvent in today's market.

Not uncommonly, fee schedules offered in payer contracts are below reasonable or customary amounts. Use fee schedule review services from NextGen® Office to help when you request new contracts from payers and when you re-negotiate existing contracts. Our team of experts will ensure you are positioned to receive maximum reimbursement rates within your local market.

## Credentialing services

Whether hired as employees or contractors, healthcare providers can't deliver care until source verification is complete, credentialing is final, and hospital privileges have been granted to physicians. These services ensure that your most valuable assets, healthcare providers, can provide care and get paid for it.

Equip your practice with the staff and technology needed to speed up the credentialing process. Instead of spending hours on paperwork and phone calls, let us complete and submit every form and application for you. During the process, our team will update you every two weeks. We'll make sure you have every form you need when it's time to recertify.

## Source verification

Our team will perform a comprehensive background check to confirm the credentials of physicians and other healthcare providers you hire into your practice. We also provide source verification services to help your practice obtain or renew accreditation.

We interact directly with entities that verify credentials, such as state medical boards, the American Board of Medical Specialties, and medical schools and practices. Source verification services will expedite bringing new providers on board, getting them credentialed, and making their time billable, sooner.

## We provide credentialing services for:

- Physicians
- Nurse practitioners
- Physician assistants
- Ancillary providers such as physical and occupational therapists
- Behavioral healthcare providers
- Practice start-ups

## Hospital privileging

Let us help you manage the process of applying to hospitals to obtain authorization so that newly hired physicians can provide services at local facilities. Hospital privileges may include allowing a doctor you've just hired to admit patients, occasionally treat patients, or perform inpatient or operating room procedures.

We also provide support for the following:

- Annual maintenance of credentialing
- Registration with the Council for Affordable Quality Healthcare® (CAQH)
- Applications for the National Provider Identifier (NPI) registry—individual provider (type I) and organization (type II)

## Understanding payers helps ensure success

Certification experts can manage the most challenging payers, both government and commercial. Our team knows how insurance companies operate. They understand that successfully meeting the terms of insurance contracts is vital to your revenue stream. We make the validation process with payers as seamless and trouble-free as possible.

### Medicare

Incorrect Medicare enrollment can cost your practice thousands of dollars. Our team of experts understands Medicare enrollment rules. Team members take continuing education courses to keep their knowledge current. Our services address all areas of Medicare enrollment, and we manage the entire process to credential providers quickly and effectively.

Reasons for additional support with Medicare credentialing:

- **Opening a new location** – You will need to notify Medicare so you can bill for services
- **Physician departure** – Medicare must be properly notified
- **Claim denials** – Credentialing issues can lead to an increase in claim denials

### Medicaid

When it comes to enrolling providers in Medicaid fee-for-service plans or Medicaid replacement plans, our credentialing experts leverage deep-domain knowledge and practical experience with most state plans.

### Commercial plans

Along with federal and state credentialing services, we help providers achieve timely and successful commercial plan credentialing and fee schedule review. We can help ensure you are being paid at fair market value—and coordinate with in-house billing staff or third-party billing companies to update provider ID numbers and resolve credentialing issues that can interfere with cash flow or increase days in A/R.

### Complete financial management services

NextGen® RCM Services provides professional expertise and hands-on support according to the specific needs of your medical practice—from supporting your existing back-office staff to full revenue cycle management (RCM). We can help your practice increase net collections, improve collections efficiency, reduce days in A/R, enhance the patient's billing experience, or cope with staff shortages.

#### We support enrollment in the following:

- Commercial insurance plans
- Medicare and Medicaid
- Managed care plans
- Workers' compensation plans
- Durable medical equipment (DME) programs

#### In addition to credentialing, our targeted services can support one or more of the following areas:

- Claim scrubbing and editing
- Claims submission and denial prevention
- Payment posting
- Patient call center and patient statement services
- Financial analytics with support from a client manager

## BETTER STARTS HERE.

Benefit from the knowledge of experts who understand insurance companies and have successfully contracted and credentialed thousands of physicians in all 50 states. Contact us at **855-510-6398** or email [results@nextgen.com](mailto:results@nextgen.com)